





# Understanding the Impacts and Needs of Women-Owned Businesses

The impacts that women-owned businesses have on the U.S. economy are undeniable. WOB—including those run by women of color—are a growing source of jobs and revenues across industries.

## U.S. 14 million women-owned businesses 39.1% of all U.S. firms



### Employ 12.2 million people—9.2% of total employees

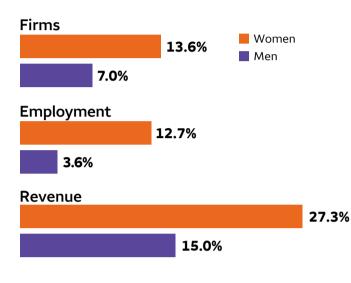


# Generate \$2.7 trillion

5.8% of total firm revenue nationally



Women-owned business growth rates significantly outpaced those of menowned businesses during the pandemic and after.



Men and women-owned business growth rates from 2019-2023.

#### A league of their own: There are nearly 40,000

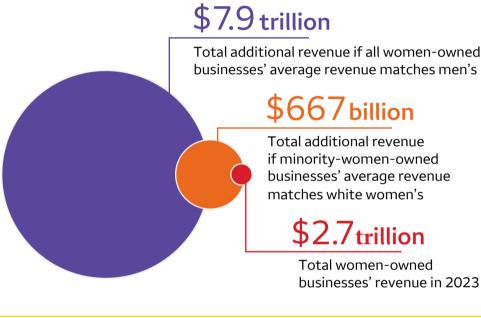
women-owned businesses today with 50+ employees. These companies employ half of the WOB workforce and

generate half of all revenues.



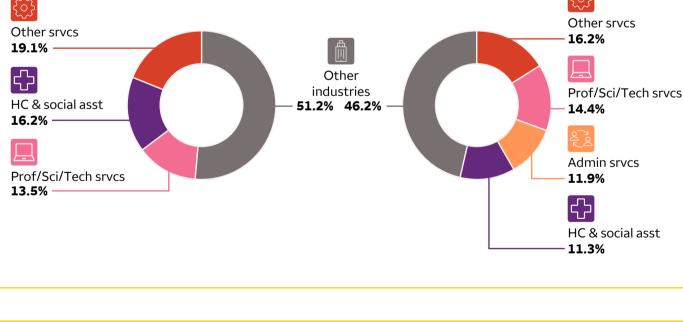
🗿 = 1,000 WOB

Women-owned businesses could generate trillions of additional revenue with the right financial, human, and social capital.



including financial services and real estate (which are included under Other Industries and Other Services in the charts below). 2012 2023

Women-owned businesses are expanding into more industries,



A closer look at the 10 best states and metro areas



for women-owned businesses in 2023:



- 5 California
- 6 Virginia 7 ■ Massachusetts
- 8 Texas 9 Pennsylvania
- 10 Indiana

#### **Bottom 10 states** 42 ■ Kansas

- 44 Vermont
- 43 Hawaii
- 45 Delaware
- 46 Rhode Island 47 ■ West Virginia
- 48 Montana 49 ■ Wyoming

50 ■ Nebraska

51 ■ Alaska

# Top 10 MSAs

# 3 Poston-Cambridge-Newton, MA-NH

4 • Los Angeles-Long Beach-Anaheim, CA

5 Phoenix-Mesa-Scottsdale, AZ 6 Atlanta-Sandy Springs-Roswell, GA

2 Pallas-Fort Worth-Arlington, TX

- 7 New York-Newark-Jersey City, NY-NJ-PA
- Washington-Arlington-Alexandria,
- 10 Chicago-Naperville-Elgin, IL-IN-WI

# **Bottom 10 MSAs**

DC-VA-MD-WV

- 41 Indianapolis-Carmel-Anderson, IN 42 San Jose-Sunnyvale-Santa Clara, CA
- 43 Columbus, OH
- 44 Oklahoma City, OK 45 Memphis, TN-MS-AR
- 46 Richmond, VA 47 New Orleans-Metairie, LA 48 Hartford-West Hartford-East Hartford, CT

The 2024 Wells Fargo Impact of Women-Owned Businesses Report: Download the report here.

49 Birmingham-Hoover, AL